Cisco Meraki

Perfect Pitch & Demo Jam - NTT Exclusive



Hello Solution Specialists & Solution consultants

We are excited inviting you for the Cisco Meraki perfect pitch & Demo jam for NTT exclusively. The Objective of this to enable the team to build Meraki Dashboarding capabilities within the NTT team. Also this will help us to build Cisco Meraki practice.

Construct of the Contest:

Cisco Meraki Perfect Pitch

Every Networking Solution Sales and Solution Consultants needs to visualize that they are meeting a CXO and needs to present why they should be looking at Cisco Meraki.

Individual needs to concentrate their pitch on the below aspects: (Max 20 mins)

- Participant will have a 20 minutes window (no more than 05 slides, if required) to create a strong linkage to Cisco's Meraki solutions and to answer questions convincing the CEO/CTO, why now is the right time for them to make strategic investment.
- In 20 Minutes 10 minutes for the presentation (if needed) and followed by 10 minutes for Dashboard demo. **min slides/ full dashboard demo**

Participants: - SS & SC's



Top 2 SS's & SC's

each will receive giveaway



**All will receive the Webex invite starting from 14th Oct 2024 onwards.

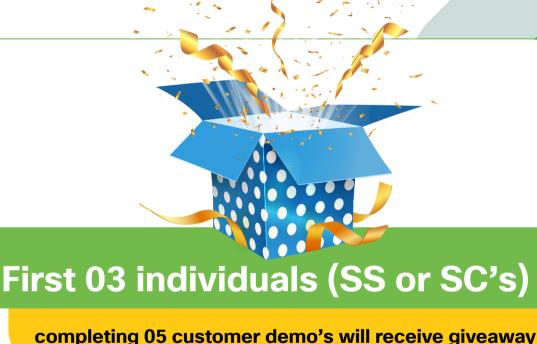
Also this is compulsory for all Solution sales & Solution consultant's

Cisco Meraki Demo Jam

demo to customers using below Dcloud link

Solution sales and Solution consultants to perform Meraki Dashboard

Meraki Dcloud Demo Link



Upload here

You need to add customer details on below link to get eligible for this contest

** All have to do deal registration for each Meraki demo's

• Timeline •

Meraki Dashbording session

Meraki Perfect Pitch Launch

Meraki Perfect Pitch Final round

03rd Oct 2024

07th Oct 2024

07th Feb 2025

23rd Oct to 25th Oct 2024

04th Nov 2024 to 31st Jan 2025

Phase I - Meraki Perfect Pitch

Winner Announcement 30th Oct 2024

Phase II – Meraki Demo Jam

Top performer announcement

Meraki Demo Jam

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