

Cisco Meraki

Perfect Pitch & Demo Jam – NTT Exclusive



Hello Solution Specialists & Solution consultants

We are excited inviting you for the Cisco Meraki perfect pitch & Demo jam for NTT exclusively. The Objective of this to enable the team to build Meraki Dashboarding capabilities within the NTT team. Also this will help us to build Cisco Meraki practice.

Construct of the Contest:

Cisco Meraki Perfect Pitch

Every Networking Solution Sales and Solution Consultants needs to visualize that they are meeting a CXO and needs to present why they should be looking at Cisco Meraki.

Individual needs to concentrate their pitch on the below aspects: (Max 20 mins)

- Participant will have a 20 minutes window (no more than 05 slides, if required) to create a strong linkage to Cisco’s Meraki solutions and to answer questions convincing the CEO/CTO, why now is the right time for them to make strategic investment.
- In 20 Minutes – 10 minutes for the presentation (if needed) and followed by 10 minutes for Dashboard demo. **min slides/ full dashboard demo**



Participants: – SS & SC’s

Top 2 SS’s & SC’s

each will receive giveaway



**All will receive the Webex invite starting from 14th Oct 2024 onwards.

Also this is compulsory for all Solution sales & Solution consultant’s

Cisco Meraki Demo Jam

Solution sales and Solution consultants to perform Meraki Dashboard demo to customers using below Dcloud link

[Meraki Dcloud Demo Link](#)



First 03 individuals (SS or SC’s)

completing 05 customer demo’s will receive giveaway

You need to add customer details on below link to get eligible for this contest

[Upload here](#)

** All have to do deal registration for each Meraki demo’s

• Timeline •

Phase I – Meraki Perfect Pitch

- Meraki Dashboarding session 03rd Oct 2024
- Meraki Perfect Pitch Launch 07th Oct 2024
- Meraki Perfect Pitch round 01 14th Oct to 22nd Oct 2024
- Meraki Perfect Pitch Final round 23rd Oct to 25th Oct 2024
- Winner Announcement 30th Oct 2024

Phase II – Meraki Demo Jam

- Meraki Demo Jam 04th Nov 2024 to 31st Jan 2025
- Top performer announcement 07th Feb 2025