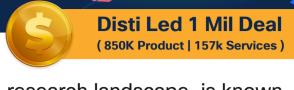






For a Future-Ready IT Infrastructure

About the Customer



Accutest Global, a leader in India's clinical research landscape, is known for its regulatory precision, biosimilar expertise, and global clientele. With operations spread across Mumbai, Vadodara, and Ahmedabad, the organization is expanding its digital backbone to power faster, safer, and smarter clinical trials.

To support this vision, Accutest has partnered with Cisco, ANBH, and **Inflow Technologies** for a complete infrastructure overhaul

With growing demands in virtualization, data analytics, and secure collaboration, the transformation laid the foundation for Accutest's future-ready operations in India's high-growth healthcare pharmaceutical sector.

Business Requirements

Strategically overhaul the IT backbone for Accutest to eliminate performance bottlenecks, reduce operational and enable seamless connectivity geographically distributed sites.

Accutest sought a secure, scalable, and cost-efficient IT refresh to support future growth, analytics adoption, and advanced data workflows.



Why Cisco



reliable enterprise-grade architecture. Backed by Inflow's solutioning expertise and ANBH's executional rigour, Cisco's offering clearly outperformed competitor proposals in technical capabilities, total cost of ownership, and strategic fit.

Accutest chose Cisco for its technical superiority &

Cisco's Solution

robust, enterprise-grade transformation powered by:

Designed high-performance DC architecture with capacity planning

Inflow's Technical Value-Add

- Interoperability validation across Nexus, Catalyst & MDS platforms Solution Design/POC simulations for throughput, failover, and
- policy enforcement Security framework integration & lifecycle scalability planning

Cisco Nexus N9K-C93180YC-FX3 and N9K-C9364C-GX: High-performance, 100G-ready switches with VXLAN support for next-gen data center fabric.

Switching & Data Center Modernization

Cisco Catalyst C9500-32QC-A and C9200-24-A: Enterprise-grade switching platforms offering scalable performance at core and

Cisco MDS DS-X9748-3072-K9:

High-speed SAN module enabling seamless storage integration across data workloads.

Backbone connectivity modules to establish 40G/100G links between data centers for high-speed performance.

QSFP-40/100-SRBD Modules:

access layers.

Security Infrastructure

segmentation, and advanced threat protection across the network perimeter.

Next-generation firewall solution delivering deep traffic visibility, intelligent

BUSINESS OUTCOMES

Cisco Firepower 4145 NGFW (FRI4145-NGFW-K9):

Infrastructure

Refresh legacy

GOAL

connectivity

Boost branch

Reduce IT costs

Fortify cybersecurity

Ensure future readiness

Sites

backbone

DELIVERED

Modern Cisco Nexus &

Catalyst deployment across

efficient hardware High-speed 40/100G QSFP

Lower AMC + op-ex with

Enterprise-grade Firepower NGFW

Cloud, virtualization, and analytics-ready framework

Channel team

DPAM - Simson Samuel

DSE - Suchit Suvarna

Key Contributors

Sales Specialist : Mayuresh Mehta

Account Executive: Dhaval Prajapati Regional Manager: Pratik Pawar

Account team -

- Finance -

Shriram Jayaraman Kalyan Kumar B G

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Warm Regards,

Team Cisco

Leadership

Manoj Joshi

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